

Well Link Life Insurance Company Limited

Insurance Specialist (Junior / Senior / Team Head)

Well Link Life Insurance Company Limited sincerely invite you to join our wealth planning team or insurance specialist team directly under the branch. Through a full range of professional training, perfect promotion scheme, and tailor-made compensation package, let you start easily and help you develop your career blueprint!

Job Responsibilities

- Promote insurance products in Wealth Management Center (in various location within Hong Kong).
- Promote insurance products to customers through outbound calls /partnership /referral.
- Maintain good relationship with existing customer and develop potential client base.
- Handle customers' enquiries.
- Manage and supervise to a team of Insurance Specialists (Only applicable to team head).

Job Requirements

- At least 5 subjects at Grade E / Level 2 or above in the HKCEE / HKDSE.
- Passes in IIQE Examinations Paper 1 and 3.
- At least 1 - 2 years' experience in insurance industry, with solid insurance knowledge.
- Self-motivated, independent and able to work under pressure.
- Strong customer service mindset with dedication to deliver exceptional quality services for customers.
- Excellent communications skills with good command of English and Chinese in both spoken and written fluent; Putonghua is preferable.
- Experience in tele-sales is preferred.
- Candidates with more experiences will be considered as Senior Insurance Specialist / Team Head.
- IANG are welcome.
- Insurance Agents / Insurance Specialist or Relations Manager from banks are welcome.

Insurance Specialist (Junior / Senior / Team Head)

We are an equal opportunity employer and welcome applications from all qualified candidates.

Please send your full resume stating present and expected salary to Human Resources Manager by sending email to careers@wli.com.hk.

All personal data provided will be treated in the strictest confidence and used only for recruitment related purposes. All personal data will be destroyed after 6 months of submission.

Only short-listed candidates will be contacted.

立橋人壽保險有限公司 財富管理中心保險專員 (保險高級專員 / 主管)

立橋人壽保險有限公司誠邀您加入我們的財富策劃或分行直屬保險專員團隊。透過全方位的专业培訓、完善晉升階梯，以及度身制訂的津酬方案，讓您輕鬆起步，助您開展事業藍圖！

工作職責

- 於不同區域的財富管理中心推廣保險產品。
- 以會面、電話、合作形式或客戶轉介推廣保險產品。
- 客戶關係管理及開拓潛在客戶群。
- 處理客戶查詢。
- 管理及指導保險專員團隊 (僅適用於財富管理中心主管)。

工作要求

- 香港中學會考/香港中學文憑試最少五科達 E 級/ 2 級或以上。
- 考獲 IIQE 卷 1 及卷 3。
- 1-2 年的保險經驗，具有紮實的保險知識。
- 有上進心，獨立並能承受壓力。
- 良好的客戶服務心態，竭誠為客戶提供優質服務。
- 良好的溝通能力，良好的中英文書寫能力; 流利普通話優先。
- 具電話銷售經驗優先。
- 具有更多經驗的申請者將有機會成為保險高級專員 / 主管。
- 歡迎 IANG 申請。
- 歡迎保險代理人 / 保險專員或銀行客戶經理申請。

Insurance Specialist (Junior / Senior / Team Head)

我們是提供平等機會僱主，歡迎任何合資格人士申請上述職位。

應徵者請把詳細個人履歷包括最近及期望薪金，電郵至 careers@wli.com.hk 人力資源經理收。

應徵者所提供的個人資料將予保密，並只作招聘用途。如申請不獲考慮，其個人資料將於提交申請後六個月內銷毀。

入圍候選人將收到個別通知。